

## Agenda



- Health trend
- Challenges Opportunities
  - Processing conditions
  - Handling
- Products and properties
  - CHOCOFILL™ LS
  - CHOCOFILL™ NH



### Trends within the food industry



Rise of global middle class



- Strong population growth
- · Rising income levels in developing economies

Convenience and accessibility



- Urbanization
- Consumers pressed for time
- · Increasing need for on-the-go meals and prepared foods

Health and Wellness



- Global obesity epidemic
- Rapidly ageing populations
- Rising healthcare costs

Increasing retailer power



- Food retailers consolidating
- · Launching own brands to capture more of the food profit pool

Food safety and security



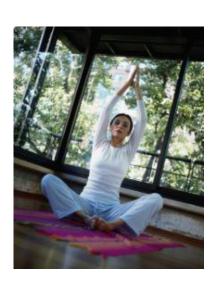
- · Global health scares
- · Increasing brand risks
- · Increasing regulatory scrutiny

#### **Health trend**

## AAK

#### Risk factors related to fats and oils

- Obesity
- Diabetes
- Serum cholesterol level
- Lipoprotein balance
- Triglyceride level
- Oxidation of LDL-cholesterol
- Platelet formation
- Blood viscosity
- Tendency to clot
- Immunologic activity







A high ratio of LDL/HDL-cholesterol increase the risk for CHD! Effects of fatty acids on blood cholesterol (compared to carbohydrates)

Type of fatty acid	HDL- cholesterol	LDL- cholesterol	LDL/HDL- cholesterol
Saturated fat (C12-C16)	+	+	0
Saturated fat ( <c12, c18)<="" td=""><td>0</td><td>0</td><td>0</td></c12,>	0	0	0
Trans 18:1	-	+	++
<b>Monounsaturated C18-1cis</b>	+	-	
Polyunsaturated	+	-	

HDL-c (High Density Lipoprotein) - Good cholesterol LDL-c (Low Density Lipoprotein) - Bad cholesterol

# Fat consumption and cardiovascular disease – clinical trials



- Replacing saturated fat with carbohydrates has no effect<sup>1,2</sup>
- Replacing saturated fat with unsaturated 15-20% decreased risk of cardiovascular disease<sup>1,3</sup>

- 1. Hooper et al Cochrane Database Syst Rev. 2011 Jul 6;(7):CD002137.
- 2. Jakobsen et al. Am J Clin Nutr 2009;89:1425–32.
- 3. Mozaffarian et al.PLoS Med 2010;7:e1000252.

## Health Key Recommendations



Reduce consumption of SAFA by replacing with MUFA and PUFA

#### For decades

Reduce/eliminate trans fatty acids (TFA)

#### More recently

Non-hydrogenated (NH) solutions

#### **Today**

Substitute saturated fatty acids (SAFA) with mono and poly unsatured fatty acids (MUFA and PUFA)

- Intake of total fat 30 35 E% (The European Food Safety Authority (EFSA))
- Intake of total fat 20 35 E% United States Department of Agriculture



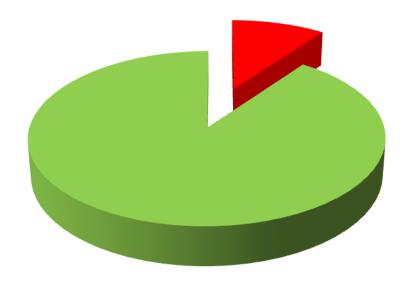
- Intake of saturates <10 E%
  - 1/3 of the energy coming from fat, is saturated
- Keep trans level low

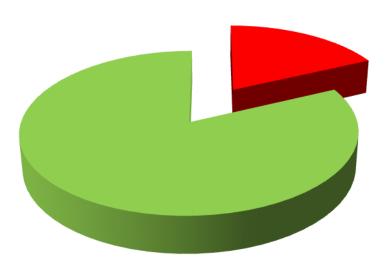




## Consumption of saturates exceeds recommended level!

Recommended, 10% SAFA, energy Actual, 18% of SAFA, energy





## Labelling – Nutrition



#### GDAs - chocolate - 85% cocoa

40 g SERVING CONTAINS

 Calories
 Sugars
 Fat 18.4g
 Saturates 10.8g
 Salt trace

 10%
 7%
 26%
 54%
 0.4%

GDA Typical adult	pical adult Typical values Pe		Per Serving
	Energy kJ	2180 kJ	872 kJ
2000 kcal	kcal	519 kcal	208 kcal
70g	Protein	11g	4.4g
230g	Carbohydrate	19g	7.6 g
90g	Of which sugars	15 g	6.0 g
70g	Fat	46 g	18.4 g
20g	Of which saturates	27 g	10.8 g
20g 24g	Of which saturates Fibre	27 g 15 g	10.8 g 20 g

Eksampel og UK way of labelling GDA, Guideline Daily Amount

# Risk factors not making healthier choice



Consumer



Public media



Competitor





May result in !! Decreased market share

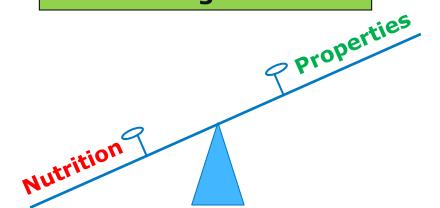


## Challenges - Opportunities

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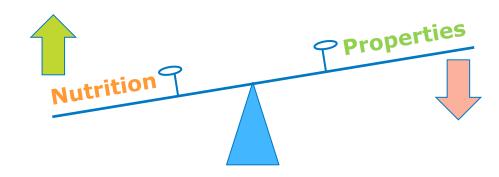
Nutrition - properties

High SAFA or Trans Filling Fats





Low SAFA/Trans Filling Fats

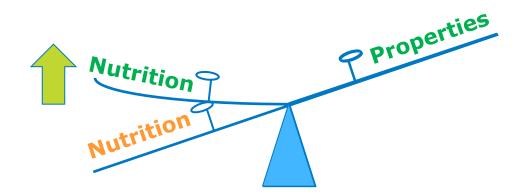


## Challenges - Opportunities



Nutrition - properties

## The objective



Nutritional awareness

**Process functionality** 



**Product functionality** 



# Reduce saturates in final product



## **Opportunities**

- Reduce fat content
- Change ratio of filling, wafer, coating
- Make a softer product
- Change composition in vegetable fat







# Change in raw materials to low sat Influence processing and final product



#### Processing capacity/flexibility

- Change in optimal handling
- Crystallisation speed
- Re-work friendly
- Eutectic with other fats
- Flexibility, processing parameters

#### Finished product

- Melting properties
- Flavour release
- Hardness
- Appearance, glossy
- Stability, shelf life
- Cost



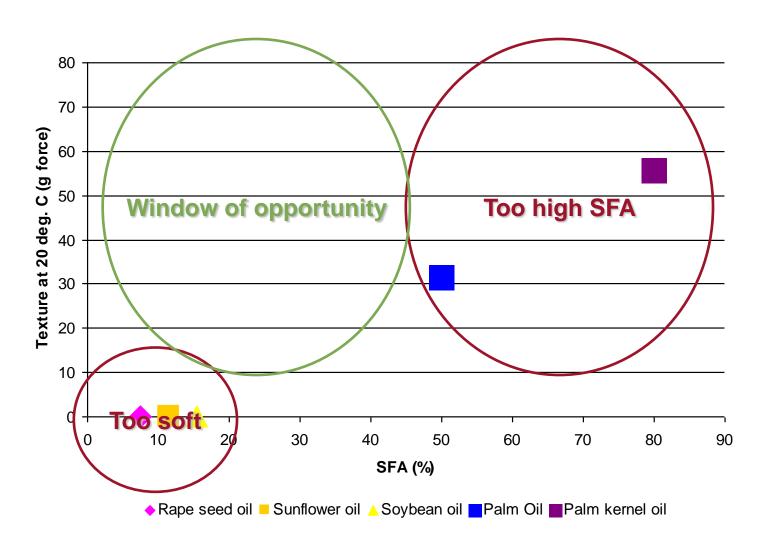




## What's the challenge?



- The raw material perspective



### Limitations for solving all needs



#### Raw materials

Approximately 10 commercial available oils Seven main fatty acids from C:12 to C:22

#### **Process**

Fractionation ,- solvent or dry
Interesterification,- enzymatic or chemical
Hydrogenation,- partly or full

#### Legislation

Hydrogenation
Degree of saturated
Trans
Raw materials
Etc.



# AAK range of Low Saturated Confectionery filling fats

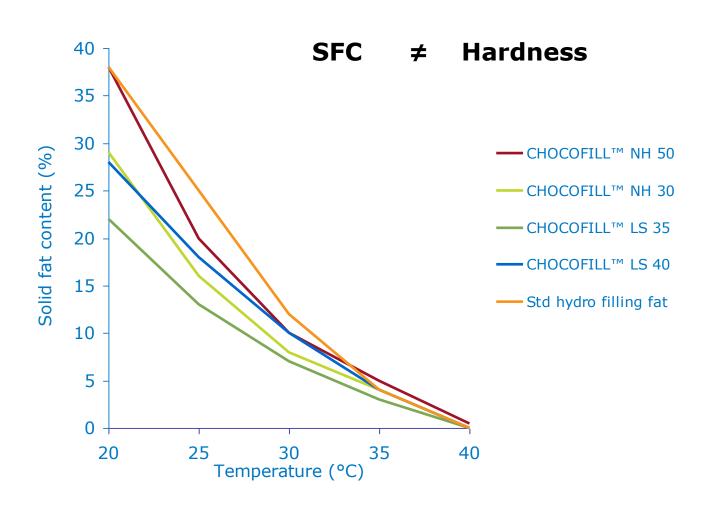
Reference	SAFA g/100g
PKO/PKS lauric based	72/86
CHOCOFILL™ GP 58	22/ 47 TFA
CHOCOFILL™ NH 50	50
AAK products	SAFA g/100g
AKOSPREAD™ NH 28	31
CHOCOFILL™ LS 35	35
CHOCOFILL™ LS 40	40
CHOCOFILL™ NH 18	43
CHOCOFILL™ NH 30	47
CHOCOFILL™ LS 50	50

All contain max 1% trans

## CHOCOFILL™ LS and NH



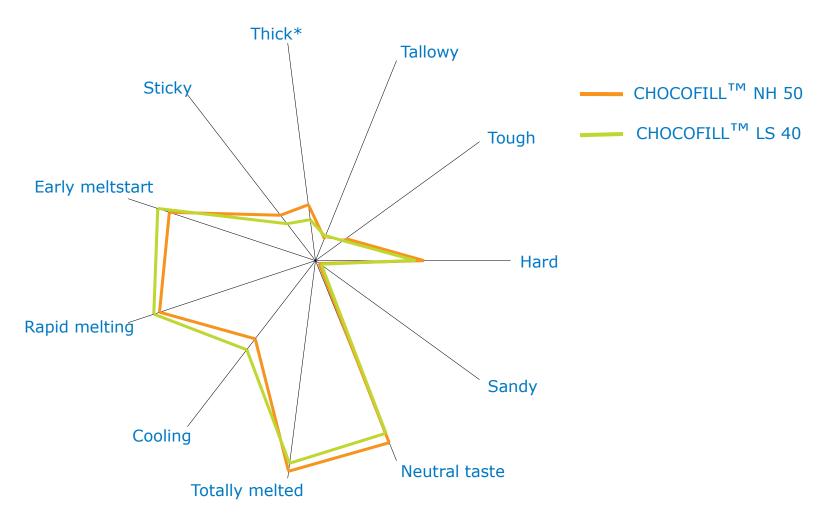
#### Solid Fat Content



## CHOCOFILL™ LS and NH



Sensory



## CHOCOFILL™ LS/NH Compatibility

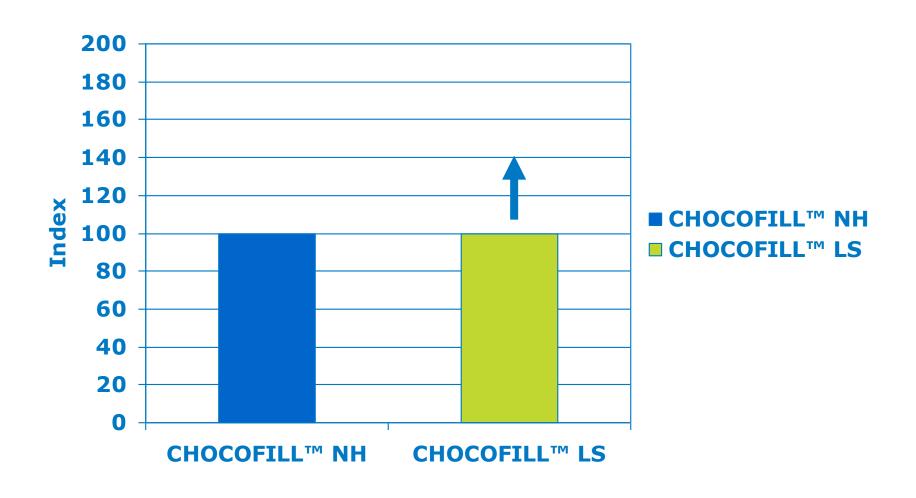


	Cocoa butter	Hazelnut oil
CHOCOFILL™ LS 35	low	medium
CHOCOFILL™ LS 40	low	medium
CHOCOFILL™ NH 30	low	medium
CHOCOFILL™ NH 50	low	medium

## CHOCOFILL™ LS/NH



Bloom stability



### CHOCOFILL™ LS and NH

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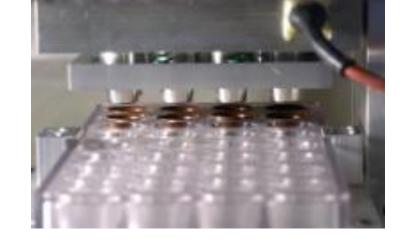
Heat stability, 28°C



## CHOCOFILL™ LS and NH Handling



- Cooling temp. 10-14 °C
- Longer cooling time than a comparable, high saturated or hydrogenated filling fat



 Suited for shell moulding, oneshot and cold-press applications, wafer fillings and filled bars

Using correct processing conditions makes you able to produce confectionery products with good stability and sensory properties.

#### AAK Healthier alternatives

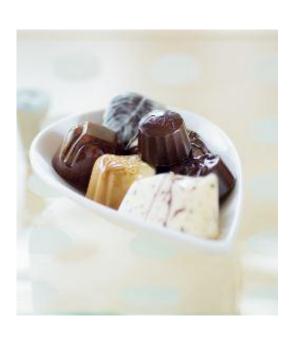


#### CHOCOFILL™ LS

- Low amount of SAFA
- Friendly labelling
- Easy to process non temper
- Soft Medium hard texture
- Excellent melt down
- Long shelf life , heat and bloom stability

#### CHOCOFILL™ NH

- Medium amount of SAFA
- Friendly labelling
- Easy to process non-temper
- Wide range of texture
- Low cost





CHOCOFILL™ LS and CHOCOFILL™ NH
makes you able to produce healthy
profile confectionery products with
excellent sensorial properties and high
consumer appeal



Thank you for your attention!

Questions?

